



Who cares about kitchen
cabinet manufacturers?
WE DO!

Are you open for business?

Survey Results

- Friday, March 27, 2020

Industry data



- The kitchen cabinet industry generates an estimated \$1.5 billion in annual sales and employs more than 25,000 Canadians in an estimated 4,000 SMEs (small to medium sized enterprises) with the largest of companies employing more than 1,500 employees and the smallest to just 1 employee.
- Kitchen cabinet manufacturers are proud to be part of Canada's economy driving 52% of the GDP in the business sector!
- Approximately 70% of companies employ less than 50 employees.
- This survey is an indication of what's happening in our industry at this time based on responses we get. We will endeavor to update this data weekly.

- We respect and support our industry.
- COVID-19 has created unprecedented change at a rate we have not seen before.
- We know the decision to stay open or close is very difficult.
- Long term economic impact is currently unknown.
- We are not listing individually who is and is not open.
- We are tracking trend data to provide a picture of what is happening across Canada.
- Check out CKCA's [COVID-19 industry website page](#) for updates and useful tools to help you navigate through these challenging times

99 Responses in 24 hours

Please note this is a small cross section of our industry but is an indicator of what is happening across Canada

Note: At time of preparing this survey results (March 27 11:30 am) the Prime Minister of Canada just announced an increase in small business subsidies for wages from 10% to 75%.

While this may not affect data of how many businesses have closed, it is good news for small business who laid off their employees.

CKCA will monitor this situation

Please also check [CFIB's website](#) and remember if you are a CKCA member you are automatically a CFIB member (those eligible) and can access their business services.

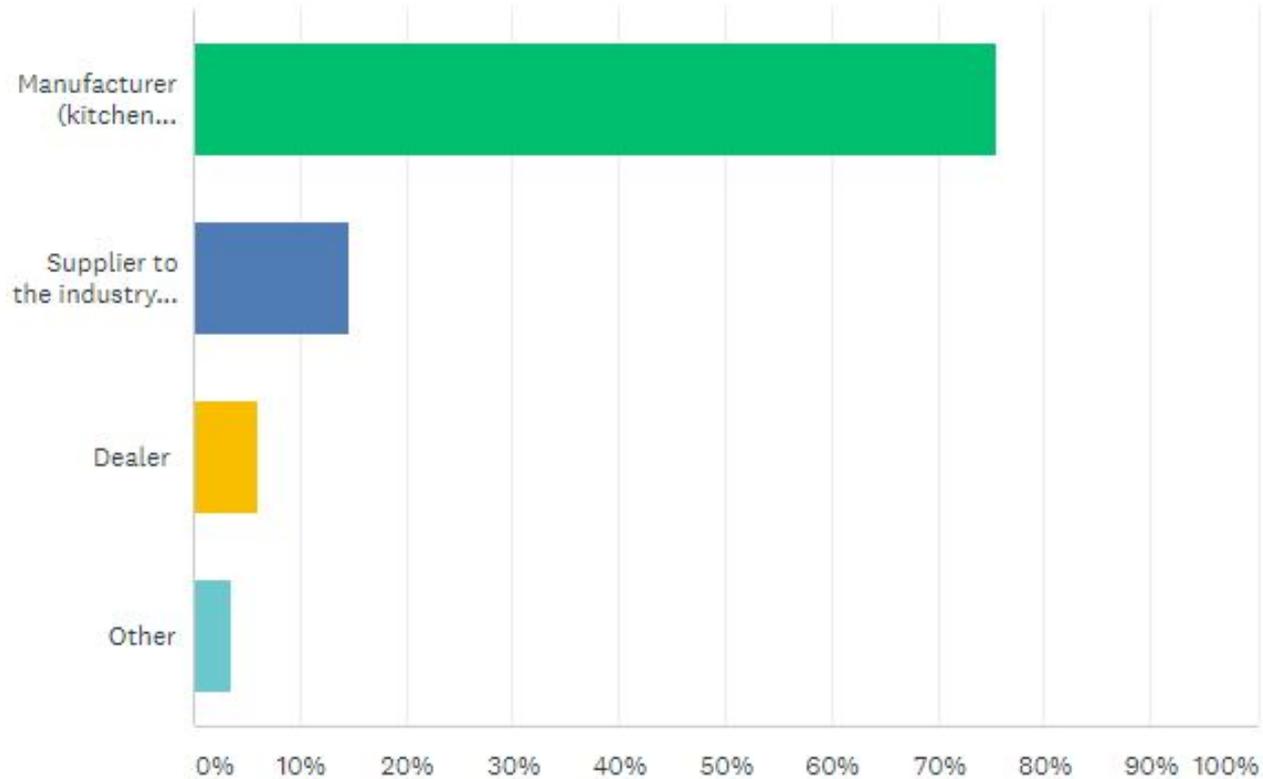
Q1: Given current health crisis are you open or closed for business? Please select one or more that applies to you below:

Answered: 94 Skipped: 0

ANSWER CHOICES	RESPONSES
Our manufacturing/design shop is open and we are complying with current social distancing/clean requirements.	66.67% 66
Our showroom is open for important apts. only.	28.28% 28
Our business offices are closed except essential personnel, all others are working from home.	35.35% 35
We are still doing in home installs	26.26% 26
We are still on building sights doing installs	35.35% 35
We are fully closed, some designated staff working from home.	15.15% 15
We are fully closed but accepting business through on-line orders.	7.07% 7
We are fully closed managing emergencies only.	3.03% 3
We closed, but recently reopened as our Province deemed our facility necessary.	0.00% 0
Total Respondents: 99	

Q2: Type of business

Answered: 77 Skipped: 17



Q3: List province of your business

Answered: 79 Skipped: 19

ANSWER CHOICES	RESPONSES
BC	29.11% 23
AB	5.06% 4
SK	5.06% 4
MB	1.27% 1
ON	48.10% 38
QC	3.80% 3
NB	3.80% 3
NS	2.53% 2
NLFD	1.27% 1
PEI	0.00% 0
TOTAL	79

Industry Comments...

- **We are down to core staff. Staff we kept on are flexible in abilities as well as considered essential. We still have contractors that require installations, plans to be drawn and clients to be met.**
- **Its just a mess everywhere in the supply chain.**
- **My director of operation is screening every employee each day to make sure staff are not sick.**
- **Only 1 officer personnel, showroom closed, manufacturing working but short-staffed.**
- **Showroom closed. Orders over wire only. Couriers and pick ups must remain outside. No signatures required.**
- **Only warehouse open with skeleton crew practicing safe distancing and sanitization.**
- **We are a Distributor – we are open, an essential business under construction supply chain.**
- **Open for business, except all office and sales staff are working from home. No visiting clients except under exceptional circumstances. Warehouse staff are working every day to ship and receive orders.**
- **Showroom closed but still accepting and processing orders.**
- **We are finishing some work in the new builds (where no one is living). We do not feel it is appropriate at this time to be sending people into private homes, so will be shutting down our shop on Monday for two weeks.**

We will get through this according to BDC (Business Development Bank of Canada). Get [this tool](#) to help you.

**The economic impact of
COVID-19 will be severe,
but the Canadian economy
should start to recover
by the end of the year.**



Professionalism – Quality - Innovation